



**NITRAS
MEDICAL**

***YOUR EXPERTS FOR MEDICAL AND
HYGIENE ARTICLES - SINCE 2015.***

// ENSURE SAFETY



OUR WORLD

- + History and vision
- + Locations
- + Logistics
- + Product world
- + Editions
- + Private Label
- + Quality management
- + NITRAS SUSTAINABILITY
- + Services
- + NITRAS SAFETY
- + Your advantages with NITRAS



HISTORY AND VISION

OUR JOURNEY

Modernisation of logistics with AutoStore®, new WMS and much more

Commissioning of AS Quality Center for internal quality assurance

10th company anniversary



2019



2024

2025

2015

Foundation of MCD Medical Care Dental on 01.09.2015 with brand NITRAS MEDICAL



2023

New ERP and PIM systems are introduced, which go hand in hand with our new web shop



10 YEARS

HISTORY AND VISION

WE ARE CHARACTERISED BY

- + Renowned and reliable player in the market
- + State-of-the-art, well informed and hungry for knowledge
- + Direct communication, participative and cooperative
- + Innovative, individual and fair
- + Fast, reliable and proactive

OUR VISION

- + Protecting people's health and the environment and simplifying life



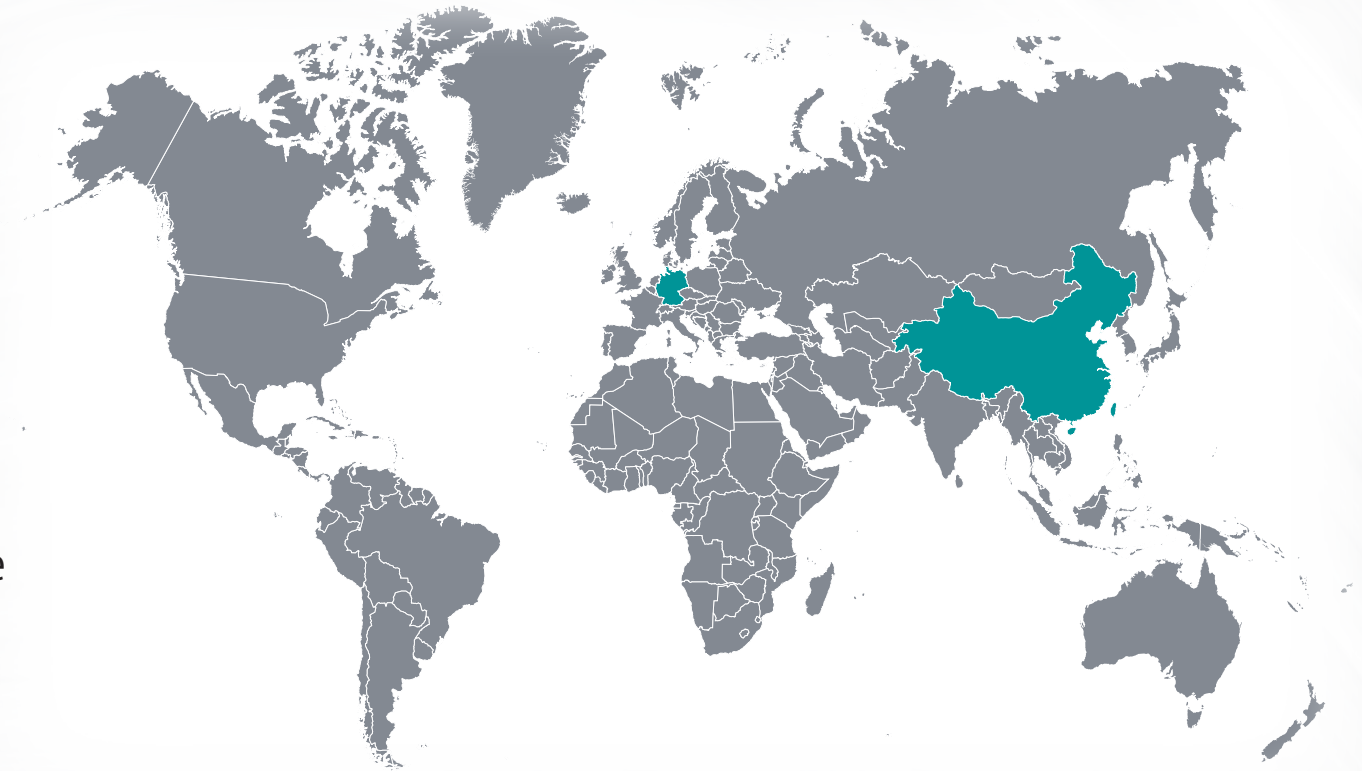
LOCATIONS

GERMANY - BEDBURG (HEADQUARTER)

- + Executive board / management
- + Logistics / warehouse

CHINA - SHANGHAI

- + Supplier management and development
- + Purchase
- + Quality controls (prior shipment)
- + Recognition of market trends at an early stage



LOGISTICS

MODERNES LOGISTIKZENTRUM

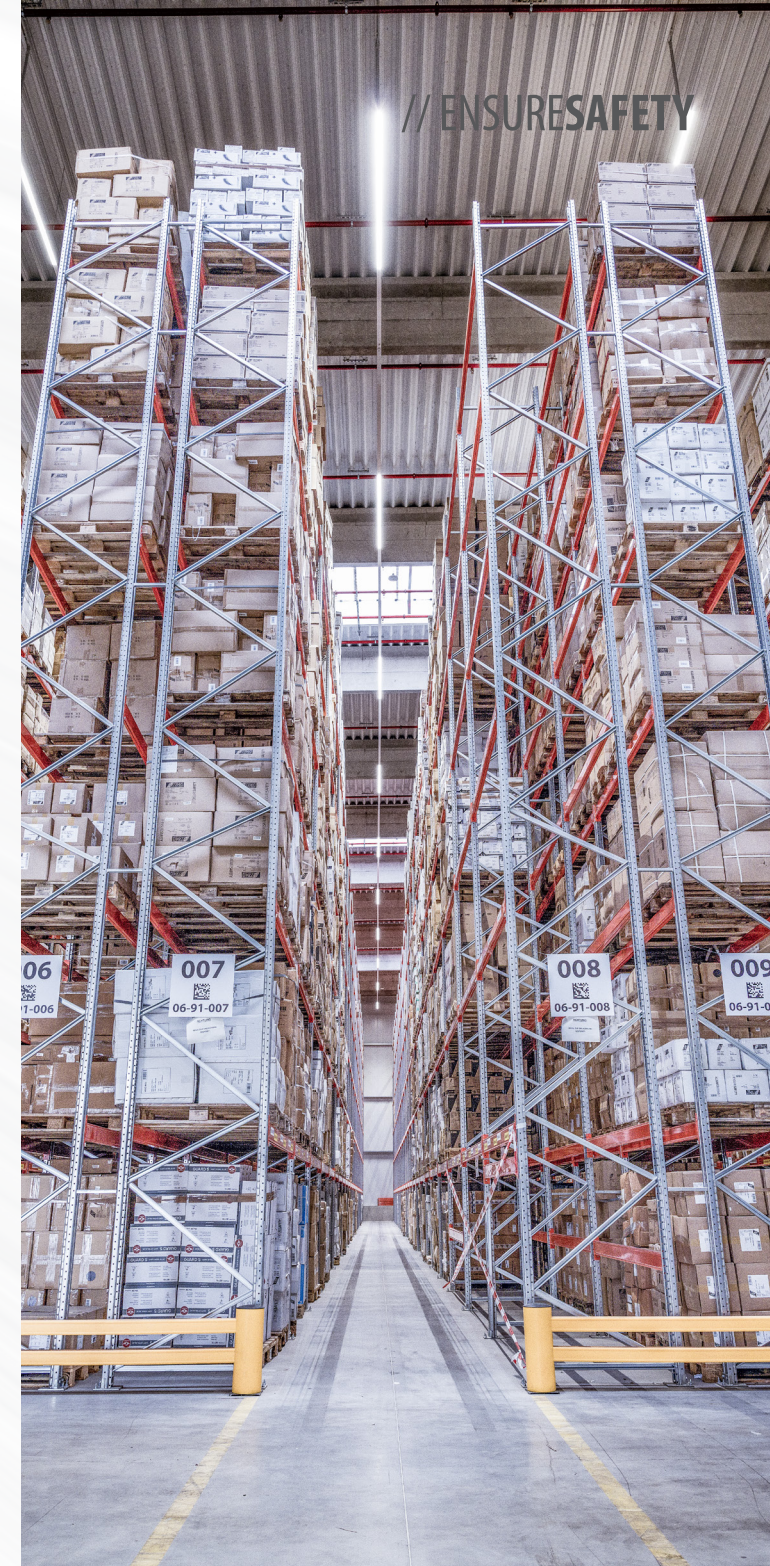
- + Six warehouses in total
- + Over 15,000 square metres of storage space
- + Own articulated lorry

OUR LARGEST WAREHOUSE

- + Area of approx. 11,400 square metres
- + Building height 16 metres
- + 10,500 pallet spaces on an area of 5,000 square metre

SUSTAINABILITY

- + DGNB GOLD certification in process
- + Efficiency building BEG EG 40
- + Hall roof with photovoltaic system
- + Charging stations for e-cars and e-bikes



LOGISTICS

AUTOSTORE®

- + Innovative system for automated storage / picking
- + Space requirement for stored products reduced by 75%
- + 12 energy-saving high-speed robots
- + Fast order picking using the goods-to-man method
- + Three ports for incoming and outgoing goods
- + Currently 21,078 containers in use



LOGISTICS

INVESTMENTS IN SAFETY AND EFFICIENCY

- + Telescopic conveyor belts
- + Barcode conversion CEP / SPED
- + Retrofitting of drive-over thresholds
- + Semi-automatic stretch machines
- + Stacker with camera and lithium-ion battery, among other things



PRODUCT WORLD

DISPOSABLE CLOTHING

- + Head coverings
- + Face masks
- + Body coverings
- + Detectable
- + For food contact
- + Protection against liquid chemicals, infectious agents and infectious germs



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PRODUCT WORLD

DISPOSABLE GLOVES

- + Made from vinyl, latex, nitrile or PE
- + Medical gloves
- + For food contact
- + Protection against mechanical risks, chemicals, microorganisms, viruses, ionising radiation and radioactive contamination
- + Powdered / powder-free
- + AQL 0.65 / AQL 1.5



PRODUCT WORLD

DISINFECTION / CLEANING

- + In accordance with the Biocidal Products Regulation
- + Various types of packaging (e.g. spray bottles, Euro bottles, canisters, etc.)
- + Neutral, floral and lemony scents
- + Practical accessories
- + For use on surfaces and the body
- + Made in Germany



PRODUCT WORLD

WORKPLACE EQUIPMENT

- + Paper items
- + Cups
- + Bed protection
- + Couch covers
- + Sterilisation packaging
- + Consumables



EDITIONS

BEAUTY EDITION

+ Beauty salons, hair salons, nail salons, massage parlours, the beauty industry, podiatry

BLACK EDITION

+ Tattoo / piercing studio, bar / restaurant, food truck

CARE EDITION




+ Care home / retirement home, residential / mobile care service, home care

CLEANING EDITION

+ Building cleaning, window cleaning, cleaner, crime scene cleaning, disinfection

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-  **MEDICAL EDITION**
-  **CARE EDITION**
-  **DENTAL EDITION**
-  **BLACK EDITION**
-  **BEAUTY EDITION**
-  **FOOD EDITION**
-  **CLEANING EDITION**

EDITIONS

DENTAL EDITION

+ Dentist, Oral and Maxillofacial Surgery, Dental Laboratory



FOOD EDITION

+ Food processing / production, canteen / commercial kitchen, catering

MEDICAL EDITION

+ Medical practice, clinic / hospital, medical center

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-  **MEDICAL EDITION**
-  **CARE EDITION**
-  **DENTAL EDITION**
-  **BLACK EDITION**
-  **BEAUTY EDITION**
-  **FOOD EDITION**
-  **CLEANING EDITION**

PRIVATE LABEL

BRAND AND CUSTOMER LOYALTY

- + Differentiation from the competition
- + Strengthening customer loyalty
- + Customers trust in proven retail brands / quality

CUSTOMISATION TO CUSTOMER NEEDS

- + Responding to special customer requirements
- + Developing and offering customised solutions
- + Unique branding to appeal specifically to the target group

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PRIVATE LABEL

YOUR ADVANTAGES

- + Higher profit margins
- + Independence from major brand manufacturers
- + Faster market launch of new product innovations
- + Possibility of exclusive distribution
- + Control over packaging and design
- + Adaptation to regional market requirements
- + Improved customer perception through own branding

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QUALITY MANAGEMENT

QUALITY IS OUR TOP PRIORITY

- + Quality-related features (materials, fit, protective function, etc.)
- + Freedom of products from harmful substances and allergens
- + Consumer protection
- + Environmental protection
- + Compliance with German and European legislation on product safety



QUALITY MANAGEMENT

FOCAL POINTS OF OUR QUALITY MANAGEMENT

- + Pollutant management
- + Supplier management / development
- + Audits (announced and unannounced)
- + Incoming goods inspections (raw materials)
- + Outgoing goods inspections (finished goods)
- + Verification by third parties (e.g. material testing, BSCI, REACH, ILO)



QUALITY MANAGEMENT

OUR CERTIFICATIONS

- + ISO 9001: Quality management system
- + ISO 13485: Medical devices - Quality management system

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Bureau Veritas Certification

AS Arbeitsschutz GmbH
Heinrich-Hertz-Str. 11, D 50181 Bedburg, Germany

This is a multi-site certificate, additional sites are listed in the next pages

Bureau Veritas Certification Holding Ltd., High Street, Warrington, UK, certifies that the Management System of the above organization has been audited and found to be in accordance with the requirements of the management system standards detailed below:

ISO 9001:2015

Scope of certification

Import, export and wholesale of personal protective equipment (PPE) including protective products for the medical, nursing, dental and dental sectors (EA 29)

Original cycle start date: 30-August-2023

Expiry date of previous cycle: 29-August-2024

Certification / Recertification Audit date: 29-June-2024

Certification / Recertification cycle start date: 30-August-2024

Subject to the continued satisfactory operation of the organization's Management System, this certificate expires on: 29-August-2027

Certificate No.: 00515061 Version: 1 Issue date: 29-August-2024



Bureau Veritas Certification
11, rue de la Woluwe, 1200 Brussels, Belgium
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Bureau Veritas Certification

MCD Medical Care Dental GmbH
Heinrich-Hertz-Str. 7, 50181 Bedburg, Germany

Bureau Veritas Certification Denmark A/S certifies that the Management System of the above organization has been audited and found to be in accordance with the requirements of the management system standards detailed below:

EN ISO 13485:2016

Scope of certification

Import, export and trade of patient protection medical devices and accessories for the medical, nursing, and dental sectors.

Original cycle start date: 30-08-2019


Expiry date of previous cycle: NA

Certification/Recertification Audit date: NA

Certification/Recertification cycle start date: 30-08-2024

Subject to the continued satisfactory operation of the organization's Management System, this certificate expires on: 29-08-2027

Certificate No.: 00NFR102293 Version: 1 Revision date: 30-08-2024



Bureau Veritas Certification Denmark A/S
Boulevardsgade 61-63, 2600 Lyngby, Denmark

Further conditions regarding the scope of this certificate and the applicability of the management system requirements can be obtained from the certification body. To check the certificate validity, please call +45 77 37 31 10.

QUALITY MANAGEMENT

AS QUALITY CENTER

- + Internal quality assurance
- + Based on ISO/IEC 17025
- + Tests in the areas of occupational safety and medical devices
- + Mechanical, chemical and physical tests
- + Member of the German Association of Independent Testing Laboratories (VUP)



AS QUALITY CENTER
TESTING AND ANALYSIS

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NITRAS SUSTAINABILITY

OUR GUIDING PRINCIPLES

- + Highest quality standards that go beyond legal requirements
- + Close and trusting cooperation with partners
- + Management practices that respect the rights of all employees
- + Providing a safe and healthy workplace for all employees
- + Minimising negative impacts on the environment

OUR CORE STANDARDS

- + Categorisation into three areas
- + Socio-ethical aspects
- + Prohibited and/or restricted substances and allergens
- + Ecological sustainability



NITRAS SUSTAINABILITY

INVESTMENTS

- + Charging stations for e-cars and e-bikes
- + Logistics centre equipped with 980PV modules that produce 3440.40 mWh of energy
- + Classification of the logistics centre as an efficiency building BEG EG 40
- + Purchase of insect hotels, hedgehog, bird and bat houses
- + Showroom produced in a climate-neutral way



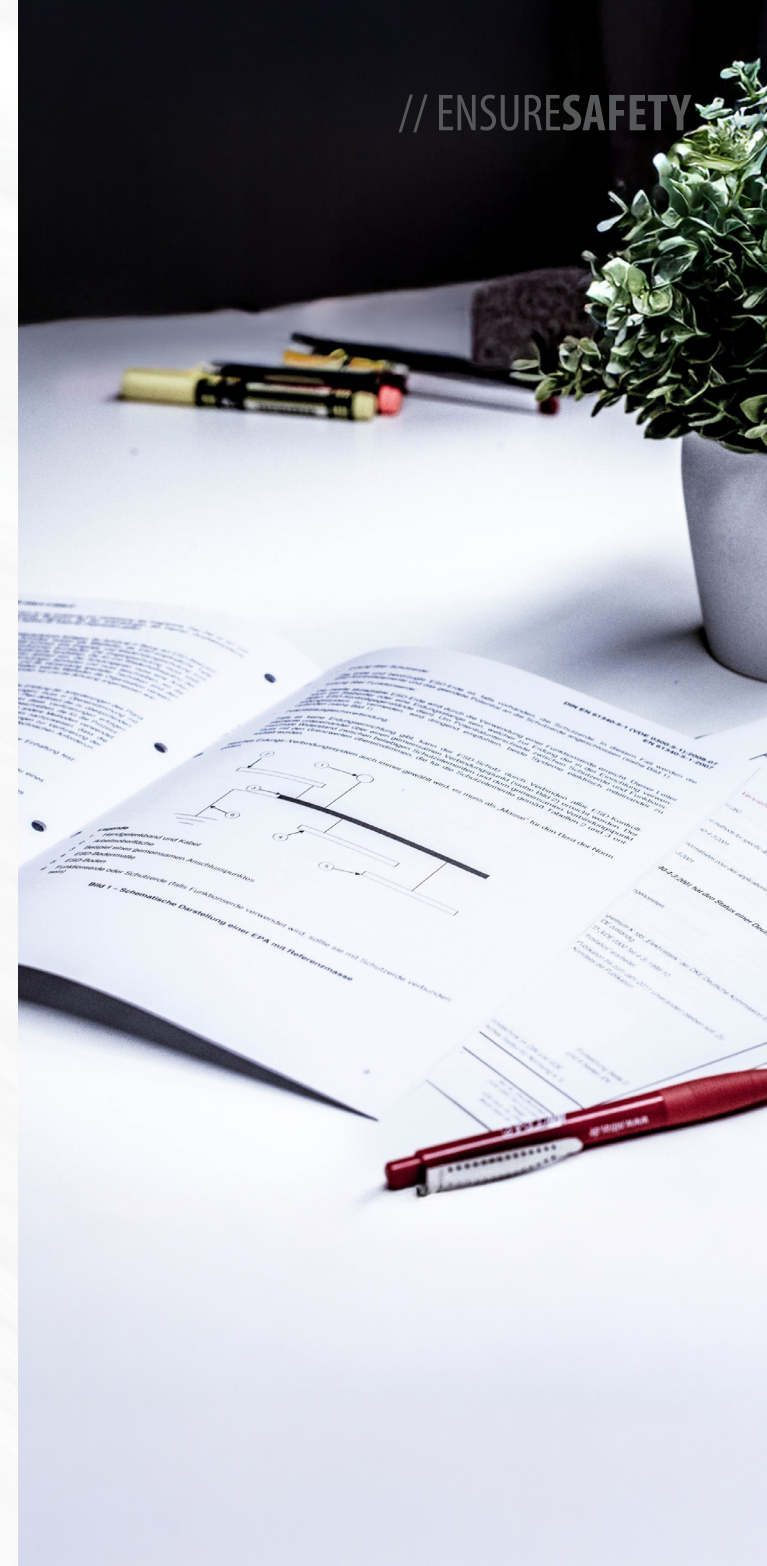
SERVICES

TRAINING / CONSULTING

- + All about personal protective equipment and workwear
- + Products, standards, certifications etc.
- + Many years of experience and trained personnel

SUPPORT FOR YOUR SALES ACTIVITIES

- + Sales promotion measures
- + Creative and technically flawless materials (flyers, catalogues, image material)
- + From creation to printing



NITRAS SAFETY

EXPERT IN WORKWEAR AND PPE

- + Workwear
- + Protective clothing
- + Hand and arm protection
- + Foot protection
- + Respiratory protection
- + Eye protection
- + Head protection
- + Hearing protection
- + Kids selection



YOUR ADVANTAGES WITH NITRAS

EVERYTHING AT A GLANCE

- + Sustainable quality assurance
- + Excellent price-performance ratio
- + Strong network in Asia
- + Certified and monitored products (voluntary and statutory)
- + Customised products possible (private labels)
- + Clear and informative product data sheets and declarations of conformity
- + Continuous expansion of the product range (depth / breadth)
- + Shortest delivery times from stock (> 15,000 square metres of storage space)
- + Support for your sales activities (flyers, catalogues, image material, etc.)
- + Outstanding expertise and always at the cutting edge of technology
- + Long-term relationships are our goal

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HOW CAN WE SUPPORT YOU?

nitras-medical.com

